

2019-20 Florida Statewide Demand Occupations List

Post Secondary Adult Vocational Certificate or College Credit Certificate/Associate Degree

Sorted by Occupational Title

Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) or 4 (College Credit Certificate/Associate Degree)
- 2 500 annual openings and average growth rate of 1.26% or 1,200 annual openings with any positive growth
- 3 Mean Wage of \$15.13/hour and Entry Wage of \$12.31/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.72/hour and Entry Wage of \$15.13/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	STEM Occupation?	New to List?
					Mean	Entry				
113011	HSHW	Administrative Services Managers	1.65	1,164	47.69	26.02	4	Yes	No	
413011		Advertising Sales Agents	0.15	1,496	27.95	13.30	3	Yes	No	
493011	HSHW	Aircraft Mechanics and Service Technicians	1.19	1,294	26.95	16.11	3	Yes	No	
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.52	557	88.88	45.87	4	Yes	No	
173011	HSHW	Architectural and Civil Drafters	1.38	733	24.37	16.33	3	Yes	Yes	Yes
274011		Audio and Video Equipment Technicians	1.84	638	19.22	12.61	4	Yes	No	
493021		Automotive Body and Related Repairers	1.36	1,217	19.60	12.46	3	No	No	Yes
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.35	1,349	22.18	15.65	3	Yes	No	
533021		Bus Drivers, Transit and Intercity	1.38	1,524	16.28	12.48	3	Yes	No	
131199	HSHW	Business Operations Specialists, All Other	1.61	9,544	32.82	18.41	4	No	Yes	
435011		Cargo and Freight Agents	1.60	677	21.18	13.04	3	Yes	No	
472031		Carpenters	1.55	7,955	19.04	13.15	3	No	No	
472051		Cement Masons and Concrete Finishers	2.07	1,794	17.44	12.53	3	No	No	
351011		Chefs and Head Cooks	1.42	1,333	25.97	14.71	3	No	No	
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.46	1,889	29.23	18.88	3	Yes	No	
532012	HSHW	Commercial Pilots	1.51	559	44.11	24.76	3	Yes	No	
131041	HSHW	Compliance Officers	1.21	1,657	29.94	16.83	3	No	Yes	
151143	HSHW	Computer Network Architects	1.11	1,435	39.70	23.51	3	Yes	Yes	
151152	HSHW	Computer Network Support Specialists	1.49	990	27.90	16.75	3	Yes	Yes	
151121	HSHW	Computer Systems Analysts	1.28	1,574	39.32	24.96	4	Yes	Yes	
151151		Computer User Support Specialists	1.78	3,550	22.86	14.41	3	Yes	Yes	
474011	HSHW	Construction and Building Inspectors	1.57	1,019	27.71	18.20	3	No	No	
119021	HSHW	Construction Managers	1.55	2,913	44.04	26.12	4	No	Yes	
131051	HSHW	Cost Estimators	1.68	1,835	29.68	18.13	4	No	Yes	
151141	HSHW	Database Administrators	1.65	658	40.74	25.63	4	Yes	Yes	
319091		Dental Assistants	2.20	2,662	18.23	13.97	3	Yes	No	

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
			Growth				Code	Industry?		
292021	HSHW	Dental Hygienists	2.21	1,000	30.31	22.54	4	Yes	Yes	
472111		Electricians	1.07	5,442	21.26	14.76	3	No	No	
332011	HSHW	Firefighters	1.28	2,100	25.08	15.55	3	No	No	
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.69	6,276	29.45	19.35	4	No	Yes	
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.65	2,043	18.90	12.51	3	No	No	
371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.72	2,016	23.07	13.92	3	No	No	
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.28	3,163	29.46	19.02	3	No	No	
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.16	3,932	41.07	21.47	4	Yes	No	
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.92	11,437	26.29	17.00	4	Yes	No	
391021		First-Line Supervisors of Personal Service Workers	1.73	2,075	20.18	12.70	3	No	No	
511011	HSHW	First-Line Supervisors of Production and Operating Workers	0.94	2,785	28.00	18.01	3	Yes	No	
411011		First-Line Supervisors of Retail Sales Workers	0.99	13,980	21.52	13.91	3	No	No	
531031	HSHW	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	1.29	1,392	25.39	15.24	3	Yes	No	
119051	HSHW	Food Service Managers	1.48	1,862	31.92	17.00	4	No	No	
111021	HSHW	General and Operations Managers	1.58	8,647	56.51	25.43	4	Yes	No	
472121		Glaziers	1.96	658	17.80	13.89	3	No	No	
271024		Graphic Designers	1.16	1,771	22.57	14.62	4	Yes	Yes	
292099		Health Technologists and Technicians, All Other	1.92	1,011	19.75	12.98	3	Yes	Yes	
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.67	4,281	20.30	14.48	3	No	No	
533032		Heavy and Tractor-Trailer Truck Drivers	1.21	11,150	19.78	13.10	3	Yes	No	
499041		Industrial Machinery Mechanics	1.18	1,374	23.30	15.99	3	Yes	No	
151122	HSHW	Information Security Analysts	3.22	553	41.33	26.32	3	Yes	Yes	Yes
413021	HSHW	Insurance Sales Agents	1.51	5,483	32.16	16.63	3	Yes	No	
271025		Interior Designers	1.36	671	23.70	13.77	4	Yes	No	
292061		Licensed Practical and Licensed Vocational Nurses	1.92	4,488	20.90	16.56	3	Yes	No	
434131		Loan Interviewers and Clerks	1.73	2,061	19.24	14.03	3	Yes	No	

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
			Growth				Code	Industry?		
132072	HSHW	Loan Officers	1.56	2,264	38.28	21.27	4	Yes	No	
292012		Medical and Clinical Laboratory Technicians	1.95	656	24.78	15.07	4	Yes	No	
292011		Medical and Clinical Laboratory Technologists	1.52	895	24.78	15.07	4	Yes	Yes	
292071		Medical Records and Health Information Technicians	1.82	937	19.67	12.75	4	Yes	No	
436013		Medical Secretaries	2.46	3,205	15.82	12.38	3	Yes	No	
131121		Meeting, Convention, and Event Planners	1.84	1,102	22.66	13.72	4	No	No	
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.51	636	21.91	15.35	3	Yes	No	
151142	HSHW	Network and Computer Systems Administrators	1.14	1,432	38.07	24.26	4	Yes	Yes	
472073		Operating Engineers and Other Construction Equipment Operators	1.56	2,454	18.70	14.12	3	No	No	
232011		Paralegals and Legal Assistants	2.06	3,246	23.60	15.66	3	Yes	No	
312021	HSHW	Physical Therapist Assistants	3.42	939	30.15	23.70	4	Yes	No	
472151		Pipelayers	1.38	666	19.14	13.62	3	No	No	Yes
472152		Plumbers, Pipefitters, and Steamfitters	1.63	3,782	20.84	14.70	3	No	No	
333051	HSHW	Police and Sheriff's Patrol Officers	1.23	3,276	28.08	19.34	3	No	No	
435031		Police, Fire, and Ambulance Dispatchers	1.35	705	19.53	13.95	3	No	No	Yes
119141		Property, Real Estate, and Community Association Managers	1.55	3,525	30.03	15.08	4	No	No	
131023	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.05	1,484	29.94	18.60	4	Yes	No	
292034	HSHW	Radiologic Technologists	1.74	1,016	26.55	19.26	3	Yes	No	
419021		Real Estate Brokers	1.27	765	35.04	14.50	3	No	No	
291141	HSHW	Registered Nurses	1.92	14,248	31.19	24.25	4	Yes	Yes	
291126	HSHW	Respiratory Therapists	2.60	735	27.58	22.61	4	Yes	Yes	
414012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.20	12,317	28.64	12.69	3	Yes	No	
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.26	2,758	39.99	17.57	3	Yes	No	
492098		Security and Fire Alarm Systems Installers	1.52	867	20.40	14.48	3	No	No	
472211		Sheet Metal Workers	1.49	1,087	18.70	13.19	3	No	No	Yes
151132	HSHW	Software Developers, Applications	3.31	3,903	43.51	27.98	4	Yes	Yes	

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			Growth				Code	Industry?		
472221		Structural Iron and Steel Workers	2.13	687	20.48	14.48	3	No	No	Yes
292055		Surgical Technologists	1.65	764	20.82	16.36	3	Yes	No	
173031		Surveying and Mapping Technicians	1.51	733	19.30	13.37	3	Yes	Yes	Yes
151134	HSHW	Web Developers	1.76	950	29.89	18.24	3	Yes	Yes	
514121		Welders, Cutters, Solderers, and Brazers	1.41	1,812	18.05	12.76	3	Yes	No	

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

EFI - Enterprise Florida, Inc.