

# 2020-21 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 17 - Polk County

## Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.53/hour and Entry Wage of \$11.82/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.78/hour and Entry Wage of \$14.53/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2018 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
			Growth				Code	Industry?	
13-2011	HSHW	Accountants and Auditors	1.50	219	34.58	20.36	5	Yes	R
11-3011	HSHW	Administrative Services Managers	1.45	1,159	46.23	25.61	4	Yes	S
41-3011		Advertising Sales Agents	0.11	1,462	28.61	13.50	3	Yes	S
49-3011	HSHW	Aircraft Mechanics and Service Technicians	1.39	1,439	30.31	17.80	3	Yes	S
53-2011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.47	585	90.58	47.57	4	Yes	S
27-4011		Audio and Video Equipment Technicians	1.51	628	21.47	13.02	4	Yes	S
49-3021		Automotive Body and Related Repairers	0.93	32	22.59	16.62	3	Yes	R
49-3023		Automotive Service Technicians and Mechanics	0.46	193	19.44	12.34	3	Yes	R
43-3031		Bookkeeping, Accounting, and Auditing Clerks	0.28	12,899	19.34	12.80	4	Yes	S
47-2021		Brickmasons and Blockmasons	1.45	55	20.42	14.51	3	No	R
49-3031		Bus and Truck Mechanics and Diesel Engine Specialists	0.84	59	20.54	15.92	3	Yes	R
13-1199	HSHW	Business Operations Specialists, All Other	1.76	164	30.22	18.14	4	Yes	R
47-2031		Carpenters	1.46	229	16.03	12.10	3	Yes	R
47-2051		Cement Masons and Concrete Finishers	1.50	31	18.83	14.93	3	Yes	R
35-1011		Chefs and Head Cooks	1.39	1,341	25.17	13.36	3	Yes	S
11-1011	HSHW	Chief Executives	0.44	34	71.19	27.40	5	Yes	R
17-2051	HSHW	Civil Engineers	0.61	32	41.52	24.41	5	Yes	R
13-1031	HSHW	Claims Adjusters, Examiners, and Investigators	0.54	2,012	30.21	19.35	3	Yes	S
21-2011		Clergy	0.13	52	24.39	14.08	5	Yes	R
21-1099		Community and Social Service Specialists, All Other	0.53	30	18.50	13.97	5	Yes	R
13-1041	HSHW	Compliance Officers	1.15	1,674	30.72	16.98	3	Yes	S
11-3021	HSHW	Computer and Information Systems Managers	2.41	30	52.41	35.69	5	Yes	R
15-1143	HSHW	Computer Network Architects	1.15	1,480	43.84	25.79	3	Yes	S
15-1152	HSHW	Computer Network Support Specialists	1.55	1,028	29.34	17.96	3	Yes	S
15-1199	HSHW	Computer Occupations, All Other	1.57	982	37.93	20.73	3	Yes	S
15-1121	HSHW	Computer Systems Analysts	1.83	89	35.19	22.14	4	Yes	R
15-1151	HSHW	Computer User Support Specialists	2.23	74	22.93	14.81	3	Yes	R
47-4011	HSHW	Construction and Building Inspectors	1.35	1,007	28.29	18.94	3	Yes	S
11-9021	HSHW	Construction Managers	1.06	56	44.67	27.10	4	Yes	R

13-1051	HSHW	Cost Estimators	1.23	62	26.64	15.86	4	Yes	R
15-1141	HSHW	Database Administrators	1.63	677	41.76	25.88	4	Yes	S
31-9091		Dental Assistants	2.41	48	18.25	15.44	3	Yes	R
29-2021	HSHW	Dental Hygienists	2.14	1,028	30.80	22.22	4	Yes	S
29-2032	HSHW	Diagnostic Medical Sonographers	2.70	501	31.65	24.44	3	Yes	S
21-2021		Directors, Religious Activities and Education	0.09	64	18.13	14.51	5	No	R
25-9099	HSHW	Education, Training, and Library Workers, All Other	1.16	34	33.11	23.07	5	Yes	R
47-2111		Electricians	0.38	140	22.13	14.44	3	Yes	R
25-2021	HSHW	Elementary School Teachers, Except Special Education	1.00	207	23.12	19.66	5	No	R
11-3031	HSHW	Financial Managers	2.91	48	53.77	25.99	5	Yes	R
13-2099	HSHW	Financial Specialists, All Other	1.46	770	32.46	17.81	3	Yes	S
33-2011	HSHW	Firefighters	1.09	2,059	25.65	15.51	3	Yes	S
47-1011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.21	162	27.15	16.76	4	Yes	R
37-1011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.84	38	22.24	14.38	3	Yes	R
37-1012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.64	2,022	23.08	14.35	3	Yes	S
49-1011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	0.74	107	29.98	20.48	3	Yes	R
41-1012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.85	72	39.53	24.44	4	Yes	R
43-1011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.66	307	25.77	16.79	4	Yes	R
39-1021		First-Line Supervisors of Personal Service Workers	1.51	2,036	21.05	13.22	3	Yes	S
51-1011	HSHW	First-Line Supervisors of Production and Operating Workers	0.36	110	27.80	17.50	3	Yes	R
41-1011		First-Line Supervisors of Retail Sales Workers	0.79	376	19.14	12.23	3	Yes	R
11-9051		Food Service Managers	1.71	32	22.68	16.04	4	Yes	R
11-1021	HSHW	General and Operations Managers	1.30	247	50.86	25.87	4	Yes	R
47-2121		Glaziers	1.66	685	18.26	13.74	3	Yes	S
27-1024		Graphic Designers	1.39	30	20.87	13.64	4	Yes	R
29-2099		Health Technologists and Technicians, All Other	1.94	37	19.51	12.96	3	Yes	R
49-9021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.04	91	19.74	14.11	3	Yes	R
53-3032		Heavy and Tractor-Trailer Truck Drivers	0.87	748	22.17	12.83	3	Yes	R
43-4161		Human Resources Assistants, Except Payroll and Timekeeping	0.66	30	16.67	13.18	3	Yes	R
13-1071		Human Resources Specialists	0.94	82	23.35	13.93	5	Yes	R
49-9041	HSHW	Industrial Machinery Mechanics	0.53	137	23.13	14.97	3	Yes	R
53-7051		Industrial Truck and Tractor Operators	0.64	412	17.66	13.37	3	Yes	R
15-1122	HSHW	Information Security Analysts	3.36	578	44.21	27.96	3	Yes	S
41-3021	HSHW	Insurance Sales Agents	1.65	603	28.65	17.24	3	Yes	R
13-2053	HSHW	Insurance Underwriters	0.58	30	33.08	21.31	3	Yes	R
25-2012	HSHW	Kindergarten Teachers, Except Special Education	0.96	46	23.38	20.92	5	No	R
29-2061		Licensed Practical and Licensed Vocational Nurses	1.57	154	19.99	16.75	3	Yes	R
53-3033		Light Truck or Delivery Services Drivers	0.99	170	19.96	12.27	3	Yes	R
43-4131		Loan Interviewers and Clerks	1.32	1,951	19.99	14.06	3	Yes	S
13-2072	HSHW	Loan Officers	1.32	43	34.79	22.38	4	Yes	R
51-4041		Machinists	0.66	37	19.90	14.24	3	Yes	R
13-1111	HSHW	Management Analysts	1.99	72	31.83	18.69	5	Yes	R
11-9199	HSHW	Managers, All Other	1.30	64	38.76	20.73	4	Yes	R
13-1161	HSHW	Market Research Analysts and Marketing Specialists	2.99	55	27.41	17.20	5	Yes	R
29-2012		Medical and Clinical Laboratory Technicians	1.68	649	24.51	14.54	4	Yes	S
29-2011		Medical and Clinical Laboratory Technologists	1.40	902	24.51	14.54	4	Yes	S

11-9111	HSHW	Medical and Health Services Managers	2.37	33	50.36	29.43	5	Yes	R	
31-9092		Medical Assistants	3.19	8,491	15.80	12.58	3	Yes	S	
29-2071		Medical Records and Health Information Technicians	1.58	925	19.87	12.82	4	Yes	S	
43-6013		Medical Secretaries	1.96	56	15.45	12.72	3	Yes	R	
13-1121		Meeting, Convention, and Event Planners	1.66	1,083	23.53	14.14	4	Yes	S	
25-2022	HSHW	Middle School Teachers, Except Special and Career/Technical Education	0.97	95	23.99	21.44	5	No	R	
27-2041	HSHW	Music Directors and Composers	0.26	37	25.63	15.79	5	No	R	
15-1142	HSHW	Network and Computer Systems Administrators	1.10	1,464	38.02	23.95	4	Yes	S	
47-2073		Operating Engineers and Other Construction Equipment Operators	0.28	67	21.18	15.20	3	Yes	R	
23-2011	HSHW	Paralegals and Legal Assistants	1.12	53	25.98	17.92	3	Yes	R	
31-9097		Phlebotomists	2.32	1,151	15.52	12.45	3	Yes	S	
31-2021	HSHW	Physical Therapist Assistants	2.97	917	29.64	22.61	4	Yes	S	
47-2152		Plumbers, Pipefitters, and Steamfitters	1.02	74	19.63	14.90	3	Yes	R	
33-3051	HSHW	Police and Sheriff's Patrol Officers	0.88	74	24.72	17.55	3	No	R	
25-1199	HSHW	Postsecondary Teachers, All Other	1.53	61	28.04	20.77	4	No	R	
11-9141	HSHW	Property, Real Estate, and Community Association Managers	1.36	3,493	29.66	16.17	4	Yes	S	
13-1023	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.13	32	26.00	17.30	4	No	R	
29-2034	HSHW	Radiologic Technologists	1.62	1,021	27.23	19.61	3	Yes	S	
41-9022		Real Estate Sales Agents	0.95	69	25.41	12.93	3	Yes	R	
29-1141	HSHW	Registered Nurses	1.66	304	29.24	25.72	4	Yes	R	
29-1126	HSHW	Respiratory Therapists	2.65	755	27.86	22.76	4	Yes	S	
47-2181		Roofers	1.56	98	17.89	12.13	3	No	R	
11-2022	HSHW	Sales Managers	1.22	36	52.04	25.74	5	Yes	R	
41-4012	HSHW	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	0.91	362	31.61	16.32	3	Yes	R	
41-4011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.87	46	54.28	23.66	3	Yes	R	
25-2031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	1.02	123	24.10	20.38	5	No	R	
41-3031	HSHW	Securities, Commodities, and Financial Services Sales Agents	1.00	33	36.66	18.17	5	Yes	R	
49-2098		Security and Fire Alarm Systems Installers	1.63	894	20.21	14.38	3	No	S	
51-9012		Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	0.07	35	19.03	14.50	3	Yes	R	
47-2211		Sheet Metal Workers	1.32	1,110	19.28	13.54	3	Yes	S	
43-5071		Shipping, Receiving, and Traffic Clerks	0.31	135	17.04	12.63	3	Yes	R	
15-1132	HSHW	Software Developers, Applications	3.49	34	48.24	26.45	4	Yes	R	
47-2221		Structural Iron and Steel Workers	1.74	42	20.71	14.96	3	Yes	R	
29-2055		Surgical Technologists	1.59	772	21.17	15.81	3	Yes	S	
49-2022	HSHW	Telecommunications Equipment Installers and Repairers, Except Line Installers	0.00	1,740	25.09	16.84	3	Yes	S	
13-1151	HSHW	Training and Development Specialists	1.64	58	27.33	19.37	5	Yes	R	
29-2056		Veterinary Technologists and Technicians	2.01	42	15.52	13.07	4	Yes	R	
15-1134	HSHW	Web Developers	1.64	963	30.85	18.19	3	Yes	S	
51-4121		Welders, Cutters, Solderers, and Brazers	1.10	106	19.59	13.27	3	Yes	R	
			152.06							

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.