

2021-22 Florida Statewide Demand Occupations List

Post Secondary Adult Vocational Certificate or College Credit Certificate/Associate Degree

Sorted by Occupational Title

Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) or 4 (College Credit Certificate/Associate Degree)
- 2 500 annual openings and average growth rate of 1.26% or 1,200 annual openings with any positive growth
- 3 Mean Wage of \$15.13/hour and Entry Wage of \$12.31/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.72/hour and Entry Wage of \$15.13/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2019 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	STEM Occupation?	New to List?
			Percent Growth	Openings	Mean	Entry				
113011	HSHW	Administrative Services Managers	1.55	1,537	44.46	25.26	4	Yes	No	
493011	HSHW	Aircraft Mechanics and Service Technicians	1.67	1,474	31.54	16.75	3	Yes	No	
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.44	610	113.51	69.15	4	Yes	No	
274011		Audio and Video Equipment Technicians	3.23	869	23.38	14.44	4	Yes	No	
493021		Automotive Body and Related Repairers	1.26	1,104	21.85	14.10	3	Yes	No	Yes
493023		Automotive Service Technicians and Mechanics	0.66	5,668	21.81	12.68	3	Yes	No	Yes
433031		Bookkeeping, Accounting, and Auditing Clerks	0.46	13,212	20.99	14.03	4	Yes	No	
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.53	1,609	25.12	16.82	3	Yes	No	
533021		Bus Drivers, Transit and Intercity	1.52	1,744	19.81	13.59	3	No	No	Yes
131199	HSHW	Business Operations Specialists, All Other	1.44	8,846	34.17	17.14	4	Yes	No	
535021	HSHW	Captains, Mates, and Pilots of Water Vessels	2.09	742	29.34	18.11	3	Yes	No	Yes
472031		Carpenters	1.36	8,240	20.27	14.09	3	Yes	No	
472051		Cement Masons and Concrete Finishers	1.22	1,755	19.31	14.49	3	Yes	No	
351011	HSHW	Chefs and Head Cooks	4.03	1,939	27.41	15.75	3	Yes	No	
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.26	2,070	30.92	20.07	3	Yes	No	
532012	HSHW	Commercial Pilots	1.74	592	78.64	26.04	3	Yes	No	Yes
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.61	756	26.93	17.88	4	Yes	No	Yes
131041	HSHW	Compliance Officers	1.11	2,155	34.71	19.90	3	Yes	No	
151143	HSHW	Computer Network Architects	1.57	979	51.96	34.03	3	Yes	No	
151199	HSHW	Computer Occupations, All Other	1.49	1,118	37.67	17.86	3	Yes	No	
151131	HSHW	Computer Programmers	2.17	1,169	41.69	23.31	3	Yes	No	Yes
151121	HSHW	Computer Systems Analysts	1.89	2,652	43.26	24.53	4	Yes	No	
151151	HSHW	Computer User Support Specialists	1.85	4,748	25.83	16.11	3	Yes	No	
119021	HSHW	Construction Managers	2.22	3,851	53.96	31.71	4	Yes	No	
131051	HSHW	Cost Estimators	0.78	1,532	31.50	19.43	4	Yes	No	
151141	HSHW	Database Administrators	1.52	669	45.51	27.69	4	Yes	No	

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			Percent Growth	Openings	Mean	Entry				
319091		Dental Assistants	1.51	2,759	18.84	13.24	3	Yes	No	
292021	HSHW	Dental Hygienists	1.42	1,022	28.14	18.37	4	Yes	No	
292032	HSHW	Diagnostic Medical Sonographers	2.57	522	30.43	22.17	3	Yes	No	
472111		Electricians	1.67	6,095	22.25	14.68	3	Yes	No	
332011	HSHW	Firefighters	0.49	1,827	32.55	23.33	3	Yes	No	
371012	HSHW	First-Line Superv. Landscaping & Groundskeeping Workers	3.08	2,555	24.96	16.01	3	Yes	No	
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.42	6,374	32.00	21.10	4	Yes	No	
371011		First-Line Superv. of Housekeeping & Janitorial Workers	3.38	2,534	18.82	12.85	3	Yes	No	
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.33	3,411	30.18	18.64	3	Yes	No	
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	0.69	12,867	28.38	17.53	4	Yes	No	
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.84	2,876	28.57	17.67	3	Yes	No	
331099		First-Line Superv., Protective Service Workers, All Other	2.04	662	22.72	13.88	3	Yes	No	Yes
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.65	2,947	39.25	22.12	4	Yes	No	
391021		First-Line Supervisors of Personal Service Workers	2.53	2,046	21.96	14.13	3	Yes	No	
411011		First-Line Supervisors of Retail Sales Workers	0.65	12,960	22.94	14.14	3	Yes	No	
119051	HSHW	Food Service Managers	2.53	3,331	33.46	19.48	4	Yes	No	
111021	HSHW	General and Operations Managers	1.69	13,930	53.70	23.12	4	Yes	No	
472121		Glaziers	1.69	721	20.30	15.19	3	Yes	No	
271024	HSHW	Graphic Designers	0.81	1,953	25.47	15.53	4	Yes	No	
292099		Health Technologists and Technicians, All Other	1.72	941	21.43	13.45	3	Yes	No	
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.19	3,971	22.06	15.93	3	Yes	No	
533032		Heavy and Tractor-Trailer Truck Drivers	1.41	13,290	20.00	13.33	3	Yes	No	
499041		Industrial Machinery Mechanics	2.05	1,698	21.93	14.95	3	Yes	No	
537051		Industrial Truck and Tractor Operators	1.40	3,811	18.34	12.37	3	Yes	No	
151122	HSHW	Information Security Analysts	1.80	565	43.26	26.49	3	Yes	No	
413021		Insurance Sales Agents	1.49	6,578	29.97	14.07	3	Yes	No	
292061		Licensed Practical and Licensed Vocational Nurses	1.64	4,835	22.99	19.10	3	Yes	No	

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			Percent Growth	Openings	Mean	Entry				
434131		Loan Interviewers and Clerks	1.36	1,629	22.10	15.46	3	Yes	No	
132072	HSHW	Loan Officers	0.85	1,690	34.72	18.08	4	Yes	No	
499071		Maintenance and Repair Workers, General	1.67	11,523	18.01	12.39	3	Yes	No	Yes
119199	HSHW	Managers, All Other	1.48	5,014	47.52	24.50	4	Yes	No	
292010	HSHW	Medical and Clinical Laboratory Technologists and Technicians	1.73	1,713	25.99	15.73	4	Yes	No	
319092		Medical Assistants	2.72	8,936	17.33	13.81	3	Yes	No	
292071		Medical Records and Health Information Technicians	1.80	1,267	21.43	13.45	4	Yes	No	
436013		Medical Secretaries	1.63	3,791	17.02	13.18	3	Yes	No	
131121	HSHW	Meeting, Convention, and Event Planners	2.81	1,194	24.67	15.51	4	Yes	No	
151142	HSHW	Network and Computer Systems Administrators	1.48	1,754	41.57	26.59	4	Yes	No	
472073		Operating Engineers/Construction Equipment Operators	1.26	2,708	23.56	15.61	3	Yes	No	
472141		Painters, Construction and Maintenance	1.34	3,534	17.12	13.30	3	Yes	No	Yes
232011	HSHW	Paralegals and Legal Assistants	1.49	4,085	27.19	18.13	3	Yes	No	
292052		Pharmacy Technicians	1.70	2,962	16.45	12.67	3	Yes	No	Yes
319097		Phlebotomists	3.32	1,346	16.45	12.85	3	Yes	Yes	
312021	HSHW	Physical Therapist Assistants	3.70	1,224	29.80	21.23	4	Yes	No	
472151		Pipelayers	1.39	559	19.38	16.19	3	Yes	No	Yes
472152		Plumbers, Pipefitters, and Steamfitters	1.22	3,858	21.99	14.91	3	Yes	No	
333051	HSHW	Police and Sheriff's Patrol Officers	0.48	3,109	34.32	25.32	3	No	No	
251199	HSHW	Postsecondary Teachers, All Other	1.66	2,041	33.61	17.29	4	No	No	
119141	HSHW	Property, Real Estate & Community Association Managers	1.35	3,777	30.40	17.39	4	Yes	No	
292053		Psychiatric Technicians	2.15	931	16.00	12.78	3	Yes	No	Yes
292034	HSHW	Radiologic Technologists	1.57	1,112	27.45	19.60	3	Yes	No	
419021		Real Estate Brokers	1.87	874	29.34	13.81	3	No	No	Yes
291141	HSHW	Registered Nurses	1.35	13,541	33.61	25.00	4	Yes	No	
291126	HSHW	Respiratory Therapists	2.62	776	28.22	23.54	4	Yes	No	
535011		Sailors and Marine Oilers	2.21	555	15.40	13.35	3	No	No	Yes
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.23	2,315	40.66	16.94	3	Yes	Yes	
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.14	11,411	29.65	13.49	3	Yes	No	
492098		Security and Fire Alarm Systems Installers	2.36	1,094	22.13	15.43	3	No	No	
211093		Social and Human Service Assistants	2.01	1,660	19.09	13.25	3	Yes	No	Yes
151132	HSHW	Software Developers, Applications	1.93	3,952	47.47	30.42	4	Yes	Yes	
472221		Structural Iron and Steel Workers	1.87	506	21.16	16.08	3	Yes	No	
292055		Supplemental Technicians	1.45	809	22.19	16.10	3	Yes	No	
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.58	2,258	28.37	19.41	3	Yes	No	

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472044		Tile and Marble Setters	2.10	827	19.90	15.51	3	Yes	No	Yes
113071	HSHW	Transportation, Storage, and Distribution Managers	1.35	513	46.32	26.13	4	Yes	No	Yes
292056		Veterinary Technologists and Technicians	2.59	998	18.31	13.04	4	Yes	No	Yes
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	658	29.91	20.20	4	Yes	No	Yes
151134	HSHW	Web Developers	1.68	868	34.50	20.68	3	Yes	Yes	
514121		Welders, Cutters, Solderers, and Brazers	1.20	1,920	19.46	13.95	3	Yes	No	

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

EFI - Enterprise Florida, Inc.