

2023-24 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 17 - Polk County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$16.13/hour and Entry Wage of \$13.11/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$25.27/hour and Entry Wage of \$16.13/hour

SOC Code*	HSHW**	Occupation Title*	Regional				Statewide				FLDOE Training Code	In EFI Targeted Industry?	Qualifying Level***
			Annual % Growth	Annual Openings	2021 Hourly Wage		Annual % Growth	Annual Openings	2021 Hourly Wage				
					Mean	Entry			Mean	Entry			
132011	HSHW	Accountants and Auditors	1.18	225	33.99	21.23	1.433637	9327	36.69	21.86	5	Yes	R
493011	HSHW	Aircraft Mechanics and Service Technicians	-0.20	10	N/A	N/A	1.275075	1424	31.28	19.87	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	N/A	N/A	N/A	N/A	1.187475	665	111.83	63.62	4	Yes	S
173011	HSHW	Architectural and Civil Drafters	1.70	28	N/A	N/A	1.364712	831	26.84	18.87	3	Yes	S
119041	HSHW	Architectural and Engineering Managers	1.25	8	68.47	46.34	1.762937	723	70.33	46.08	5	Yes	S
274011		Audio and Video Technicians	N/A	N/A	N/A	N/A	2.493062	1013	24.05	14.84	4	No	S
493023		Automotive Service Technicians and Mechanics	0.36	194	21.99	13.79	0.334087	5289	21.79	13.91	3	No	R
194021		Biological Technicians	N/A	N/A	N/A	N/A	1.887425	566	20.84	14.82	4	Yes	S
433031		Bookkeeping, Accounting, and Auditing Clerks	0.24	358	19.29	13.64	0.222162	12179	20.4	13.86	4	Yes	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	2.35	104	23.27	17.12	1.255837	1594	25.08	18.05	3	No	R
533052		Bus Drivers, Transit and Intercity	-0.39	14	N/A	N/A	0.73355	1327	20.76	14.27	3	No	S
251011	HSHW	Business Teachers, Postsecondary	0.67	13	N/A	N/A	2.23235	525	45.7	23.69	5	No	S
292031		Cardiovascular Technologists and Technicians	0.80	9	N/A	N/A	1.547	517	24.33	14.2	3	No	S
435011		Cargo and Freight Agents	3.52	28	N/A	N/A	1.385412	1118	22.67	15.36	3	Yes	S
472031		Carpenters	1.62	208	19.63	14.91	0.99115	6762	21.14	15.6	3	No	R
472051		Cement Masons and Concrete Finishers	2.82	53	N/A	N/A	1.4146	1658	19.2	14.09	3	No	S
351011		Chefs and Head Cooks	1.28	19	27.16	17.01	1.48045	1972	28.29	16.3	3	No	S
172051	HSHW	Civil Engineers	1.40	39	N/A	N/A	1.6718	1642	45.22	27.52	5	Yes	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.82	135	N/A	N/A	0.09765	2094	31.45	20.39	3	Yes	S
212011		Clergy	0.80	62	23.79	16.18	1.02695	1825	24.58	15.27	5	No	R
292010		Clinical Laboratory Technologists and Technicians	1.68	36	25.39	15.43	1.404137	1891	25.13	15.26	4	No	R
532012	HSHW	Commercial Pilots	0.47	21	N/A	N/A	1.3417	746	52.69	27.66	3	Yes	S
211099		Community and Social Service Specialists, All Other	1.42	6	20.74	15.85	1.559637	546	21.18	15.25	5	No	S
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	2.28	48	N/A	N/A	1.472312	554	28.75	19.06	4	Yes	S
131041	HSHW	Compliance Officers	1.70	69	29.01	18.51	1.153187	2499	31.63	18.12	3	Yes	R
113021	HSHW	Computer and Information Systems Managers	0.94	29	N/A	N/A	1.824475	2248	70.34	44.67	5	Yes	S
151241	HSHW	Computer Network Architects	N/A	N/A	N/A	N/A	1.525225	685	53.64	32.8	5	Yes	S
151231	HSHW	Computer Network Support Specialists	1.42	16	31.06	19.79	1.442062	887	32.57	21.01	3	Yes	S
151211	HSHW	Computer Systems Analysts	1.02	35	46.52	31.76	1.445662	2943	44.58	27.96	4	Yes	R
151232		Computer User Support Specialists	1.83	85	23.17	16.27	1.732975	4532	24.95	15.75	3	Yes	R
474011	HSHW	Construction and Building Inspectors	-0.66	30	27.86	18.89	1.055712	1468	30.12	19.06	3	Yes	S
119021	HSHW	Construction Managers	1.72	55	44.56	26.69	1.6407	3377	49.89	28.74	4	No	R
131051	HSHW	Cost Estimators	1.01	45	N/A	N/A	0.902925	1377	31.18	19.13	4	No	S
319091		Dental Assistants	1.82	82	18.74	15.56	1.868625	3421	19.63	15.87	3	No	R
291292	HSHW	Dental Hygienists	1.67	11	34.09	28.54	1.87035	1153	35.18	29.19	4	No	S
292032	HSHW	Diagnostic Medical Sonographers	1.91	15	N/A	N/A	2.451512	614	34.27	26.98	3	No	S

472081		Drywall and Ceiling Tile Installers	N/A	N/A	N/A	N/A	1.099587	788	19.61	14	3	No	S
119033	HSHW	Education Administrators, Postsecondary	1.09	23	N/A	N/A	1.417712	1111	46.05	33.25	5	No	S
173023	HSHW	Electrical and Electronic Engineering Technologists and Technicians	1.09	8	N/A	N/A	1.415662	782	29.33	19.14	4	Yes	S
172071	HSHW	Electrical Engineers	N/A	N/A	N/A	N/A	1.97235	656	45.32	28.99	5	Yes	S
472111		Electricians	1.35	128	22.58	16.38	1.505212	5999	23.6	16.86	3	No	R
172072	HSHW	Electronics Engineers, Except Computer	4.81	2	N/A	N/A	1.692725	519	50.3	35.33	5	Yes	S
252021		Elementary School Teachers, Except Special Education	0.96	215	24.34	22.00	1.214537	6265	29.57	21.08	5	No	R
172199	HSHW	Engineers, All Other	0.77	10	N/A	N/A	1.321262	693	49.99	26.74	5	Yes	S
119013	HSHW	Farmers, Ranchers, and Other Agricultural Managers	N/A	N/A	N/A	N/A	0.097262	5002	44.56	22.53	4	No	S
113031	HSHW	Financial Managers	N/A	N/A	N/A	N/A	2.27545	3661	66.29	34.98	5	Yes	S
332011		Firefighters	0.18	53	18.88	13.65	0.630787	1626	25.71	16.59	3	No	R
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.13	150	30.19	20.33	1.347287	6420	31.74	21.04	4	No	R
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	N/A	N/A	N/A	N/A	1.830225	2885	19.74	13.88	3	No	S
371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	N/A	N/A	N/A	N/A	1.736762	1982	23.81	16.38	3	No	S
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.48	114	32.57	21.51	1.22125	3401	31.26	20.64	3	No	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.10	69	40.36	23.71	0.038825	2634	43.82	23.51	4	Yes	R
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	1.37	408	27.65	17.86	0.4849	11899	29.35	18.86	4	Yes	R
511011	HSHW	First-Line Supervisors of Production and Operating Workers	1.26	153	30.17	19.40	1.088612	2870	29.79	18.77	3	Yes	R
411011		First-Line Supervisors of Retail Sales Workers	0.03	410	21.48	13.98	0.024562	10845	22.39	14.19	3	No	R
531047	HSHW	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Super	N/A	N/A	N/A	N/A	1.456225	4152	26.27	16.95	3	Yes	S
119051	HSHW	Food Service Managers	0.79	77	31.45	19.95	0.594525	3684	35.82	19.55	4	No	R
111021	HSHW	General and Operations Managers	1.26	344	46.44	21.49	1.356512	15477	47.51	21.26	4	Yes	R
472121		Glaziers	N/A	N/A	N/A	N/A	2.241837	869	20.39	15.29	3	No	S
271024		Graphic Designers	1.59	34	N/A	N/A	0.702787	1716	25.83	16.87	4	Yes	S
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.24	106	22.03	16.19	1.1598	4213	22.52	15.77	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	2.75	1,379	21.72	14.57	0.9763	13002	21.62	14.92	3	Yes	R
113121	HSHW	Human Resources Managers	1.54	27	52.60	33.82	1.353275	766	56.98	34.83	5	Yes	S
131071		Human Resources Specialists	1.72	152	26.85	15.22	1.346987	5002	31.42	18.49	5	Yes	R
172112	HSHW	Industrial Engineers	1.82	14	N/A	N/A	2.3575	1025	44.86	30.14	5	Yes	S
499041	HSHW	Industrial Machinery Mechanics	1.97	134	27.64	18.57	2.154937	1828	26.07	18.12	3	Yes	R
537051		Industrial Truck and Tractor Operators	6.43	1,078	19.24	15.42	1.826062	4759	19.3	14.88	3	Yes	R
151212	HSHW	Information Security Analysts	3.24	13	N/A	N/A	4.135675	1047	49.44	30.8	3	Yes	S
413021		Insurance Sales Agents	2.36	550	N/A	N/A	1.058812	5238	28.19	14.47	3	Yes	S
273091		Interpreters and Translators	0.63	2	N/A	N/A	3.146237	522	24.63	13.67	4	Yes	S
252012	HSHW	Kindergarten Teachers, Except Special Education	1.01	46	N/A	N/A	1.204462	979	28.39	19.71	5	No	S
292061		Licensed Practical and Licensed Vocational Nurses	1.75	119	22.10	17.98	1.569787	3969	23.01	18.96	3	No	R
132072	HSHW	Loan Officers	-0.14	28	34.77	17.82	0.186937	1467	35.86	17.27	4	Yes	S
131081	HSHW	Logisticians	4.67	22	28.64	17.80	1.465175	932	33.32	20	5	Yes	S
514041		Machinists	0.80	35	N/A	N/A	1.36225	1125	22.14	15.46	3	Yes	S
131111	HSHW	Management Analysts	1.90	144	40.16	23.02	1.84815	8036	41.63	22.17	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	3.14	111	32.04	17.82	2.726837	6860	32.99	18.28	5	Yes	R
112021	HSHW	Marketing Managers	1.36	18	N/A	N/A	1.537612	1463	72.48	36.91	5	Yes	S
172141	HSHW	Mechanical Engineers	0.91	8	40.99	25.55	1.745	711	43.3	27.76	5	Yes	S
319092		Medical Assistants	2.63	224	16.01	13.45	2.342537	9263	17.06	13.72	3	No	S
499062		Medical Equipment Repairers	N/A	N/A	N/A	N/A	1.490575	569	24.55	15.53	3	Yes	S
436013		Medical Secretaries and Administrative Assistants	1.74	115	16.55	13.16	1.498862	5104	17.21	13.53	3	No	R
131121		Meeting, Convention, and Event Planners	1.79	13	N/A	N/A	1.803925	1150	25.39	15.27	4	Yes	S
252022		Middle School Teachers, Except Special and Career/Technical Education	0.96	143	24.79	21.70	1.221925	2908	28.98	20.31	5	No	R
493042	HSHW	Mobile Heavy Equipment Mechanics, Except Engines	2.43	37	25.53	18.67	1.103387	937	24.11	17.19	3	Yes	R
493051		Motorboat Mechanics and Service Technicians	N/A	N/A	N/A	N/A	1.1237	507	24.18	15.78	3	Yes	S
151244	HSHW	Network and Computer Systems Administrators	0.99	22	36.04	23.19	1.337562	1592	39.34	24.6	4	Yes	S
312011	HSHW	Occupational Therapy Assistants	4.17	25	N/A	N/A	3.356887	588	31.43	24.74	4	No	S
472073		Operating Engineers and Other Construction Equipment Operators	0.21	91	22.86	15.65	0.959725	2869	21.27	15.72	3	No	R

472141		Painters, Construction and Maintenance	1.18	80	N/A	N/A	0.952862	3163	18.62	14.28	3	No	S
232011		Paralegals and Legal Assistants	N/A	N/A	N/A	N/A	1.8048	4961	25.93	17.89	3	Yes	S
132052	HSHW	Personal Financial Advisors	0.74	21	N/A	N/A	0.565975	1939	50.42	20.04	5	No	S
372021		Pest Control Workers	N/A	N/A	N/A	N/A	1.357662	1557	18.6	13.66	3	No	S
292052		Pharmacy Technicians	1.06	60	16.60	13.49	0.955262	2629	17.33	13.75	3	No	R
319097		Phlebotomists	3.07	36	N/A	N/A	2.28795	1214	17.17	13.78	3	No	S
312021	HSHW	Physical Therapist Assistants	3.50	35	N/A	N/A	3.386962	1330	31.22	22.28	4	No	S
291071	HSHW	Physician Assistants	4.22	34	N/A	N/A	3.987412	837	50.39	28.97	5	No	S
472152		Plumbers, Pipefitters, and Steamfitters	0.94	69	21.81	15.90	1.101187	3524	23.13	16.6	3	No	R
333051	HSHW	Police and Sheriff/Es Patrol Officers	0.18	55	27.87	21.39	0.595812	3358	31.88	22.46	3	No	R
251199	HSHW	Postsecondary Teachers, All Other	N/A	N/A	N/A	N/A	1.46945	2167	33.81	19.75	4	No	S
272012	HSHW	Producers and Directors	1.32	9	N/A	N/A	1.810875	774	34.98	18.61	5	Yes	S
119141	HSHW	Property, Real Estate, and Community Association Managers	0.82	42	28.93	17.91	1.087675	3497	32.01	17.33	4	No	R
273031	HSHW	Public Relations Specialists	1.37	21	27.42	16.54	1.4035	1596	30.57	17.13	5	Yes	S
292034	HSHW	Radiologic Technologists and Technicians	1.20	42	28.21	20.33	1.3897	1359	28.64	20.96	3	No	R
291141	HSHW	Registered Nurses	1.07	286	32.46	27.55	1.52785	13568	34.62	26.5	4	No	R
291126	HSHW	Respiratory Therapists	2.17	16	N/A	N/A	3.02875	742	29.37	24.46	4	No	S
472181		Roofers	3.38	163	N/A	N/A	2.35465	3616	19.63	14.17	3	No	S
112022	HSHW	Sales Managers	1.19	57	N/A	N/A	1.37005	2575	61.04	30.43	5	Yes	S
414012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	N/A	N/A	N/A	N/A	0.8298	9474	32.58	16.02	3	Yes	S
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	N/A	N/A	N/A	N/A	1.047487	2619	43.77	21.11	3	Yes	S
252031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	0.98	130	25.39	22.05	1.22005	3890	30.83	21.75	5	No	R
413031		Securities, Commodities, and Financial Services Sales Agents	0.56	54	32.67	14.92	0.491687	3393	37.75	18.8	5	No	R
492098		Security and Fire Alarm Systems Installers	N/A	N/A	N/A	N/A	2.003087	687	22.9	16.23	3	No	S
472211		Sheet Metal Workers	2.73	17	N/A	N/A	1.432812	1016	21.68	15.24	3	Yes	S
252052	HSHW	Special Education Teachers, Kindergarten and Elementary School	N/A	N/A	N/A	N/A	1.224575	615	30.63	19.78	5	No	S
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	2.56	29	22.87	15.08	2.371537	2200	24.04	15.52	5	No	S
292055		Surgical Technologists	1.09	18	N/A	N/A	1.633062	755	23.1	17.6	3	No	S
173031		Surveying and Mapping Technicians	0.97	35	20.52	14.92	1.645612	717	20.52	14.73	3	Yes	R
492022		Telecommunications Equipment Installers and Repairers, Except Line Installers	2.31	77	N/A	N/A	1.413525	2320	25.27	16.05	3	No	S
499052		Telecommunications Line Installers and Repairers	1.73	36	N/A	N/A	1.307987	814	22.57	16.56	3	No	S
472044		Tile and Stone Setters	N/A	N/A	N/A	N/A	2.057787	777	20.23	14.53	3	No	S
131151	HSHW	Training and Development Specialists	2.43	60	27.66	16.82	1.576162	2558	29.87	17.25	5	Yes	R
113071	HSHW	Transportation, Storage, and Distribution Managers	3.72	43	47.02	29.28	1.446025	757	49.75	28.08	4	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	1.70	134	20.82	16.08	1.352662	1917	21.31	15.86	3	Yes	R

*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

**HSHW = High Skill/High Wage.

***Qualifying Level:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

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