

## 2021-22 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 17 - Polk County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.54/hour and Entry Wage of \$11.83/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.79/hour and Entry Wage of \$14.54/hour

SOC Code†	HSHW††	Occupational Title†	Annual		2019 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			Percent Growth	Annual Openings	Mean	Entry			
132011	HSHW	Accountants and Auditors	1.58	210	36.25	21.41	5	Yes	R
113011	HSHW	Administrative Services Managers	1.55	1,537	44.46	25.26	4	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	1.67	1,474	31.54	16.75	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.44	610	113.51	69.15	4	Yes	S
274011		Audio and Video Equipment Technicians	3.23	869	23.38	14.44	4	Yes	S
493021		Automotive Body and Related Repairers	1.26	1,104	21.85	14.10	3	Yes	S
493023		Automotive Service Technicians and Mechanics	0.58	156	19.66	12.02	3	Yes	R
433031		Bookkeeping, Accounting, and Auditing Clerks	0.46	314	18.84	12.07	4	Yes	R
472021		Brickmasons and Blockmasons	1.12	32	18.67	13.70	3	No	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.62	105	20.65	15.53	3	Yes	R
533021		Bus Drivers, Transit and Intercity	1.52	1,744	19.81	13.59	3	No	S
131199	HSHW	Business Operations Specialists, All Other	1.58	173	30.00	18.61	4	Yes	R
535021	HSHW	Captains, Mates, and Pilots of Water Vessels	2.09	742	29.34	18.11	3	Yes	S
472031		Carpenters	1.48	217	16.75	12.66	3	Yes	R
472051		Cement Masons and Concrete Finishers	1.22	1,755	19.31	14.49	3	Yes	S
351011	HSHW	Chefs and Head Cooks	4.03	1,939	27.41	15.75	3	Yes	S
111011	HSHW	Chief Executives	0.43	31	93.88	37.81	5	Yes	R
172051	HSHW	Civil Engineers	0.36	31	43.47	29.13	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.26	2,070	30.92	20.07	3	Yes	S
212011		Clergy	1.12	49	23.26	14.38	5	Yes	R
532012	HSHW	Commercial Pilots	1.74	592	78.64	26.04	3	Yes	S
211099		Community and Social Service Specialists, All Other	0.82	56	18.28	13.23	5	Yes	R
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.61	756	26.93	17.88	4	Yes	S
131041	HSHW	Compliance Officers	1.05	55	29.25	16.92	3	Yes	R
151143	HSHW	Computer Network Architects	1.57	979	51.96	34.03	3	Yes	S
151199	HSHW	Computer Occupations, All Other	1.49	1,118	37.67	17.86	3	Yes	S
151131	HSHW	Computer Programmers	2.17	1,169	41.69	23.31	3	Yes	S
151121	HSHW	Computer Systems Analysts	0.78	33	35.23	21.96	4	Yes	R
151151	HSHW	Computer User Support Specialists	2.28	89	24.93	15.40	3	Yes	R
474011	HSHW	Construction and Building Inspectors	0.38	30	29.04	20.17	3	Yes	R
119021	HSHW	Construction Managers	1.21	49	44.25	26.85	4	Yes	R

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SOC Code†	HSHW††	Occupational Title†	Annual		2019 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			Percent Growth	Annual Openings	Mean	Entry			
131051	HSHW	Cost Estimators	0.83	48	29.17	16.87	4	Yes	R
151141	HSHW	Database Administrators	1.52	669	45.51	27.69	4	Yes	S
319091		Dental Assistants	1.60	60	17.88	15.98	3	Yes	R
292021	HSHW	Dental Hygienists	1.42	1,022	28.14	18.37	4	Yes	S
333021	HSHW	Detectives and Criminal Investigators	0.33	39	26.06	22.01	3	No	R
292032	HSHW	Diagnostic Medical Sonographers	2.57	522	30.43	22.17	3	Yes	S
259099		Education, Training, and Library Workers, All Other	1.43	31	23.46	12.86	5	Yes	R
472111		Electricians	0.90	138	18.68	13.22	3	Yes	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.12	226	22.81	19.78	5	No	R
332011		Firefighters	0.32	40	22.24	13.81	3	Yes	R
371012	HSHW	First-Line Superv. Landscaping & Groundskeeping Workers	3.08	2,555	24.96	16.01	3	Yes	S
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.15	163	29.41	20.58	4	Yes	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	3.38	2,534	18.82	12.85	3	Yes	S
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.28	103	30.67	19.71	3	Yes	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	0.66	364	25.31	16.34	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.80	139	28.41	17.63	3	Yes	R
331099		First-Line Superv., Protective Service Workers, All Other	2.04	662	22.72	13.88	3	Yes	S
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.71	56	40.14	21.95	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	2.39	48	19.42	12.96	3	Yes	R
411011		First-Line Supervisors of Retail Sales Workers	0.93	418	19.84	12.34	3	Yes	R
119051	HSHW	Food Service Managers	3.06	66	23.44	17.14	4	Yes	R
111021	HSHW	General and Operations Managers	1.60	343	47.71	21.37	4	Yes	R
472121		Glaziers	1.69	721	20.30	15.19	3	Yes	S
271024		Graphic Designers	1.48	43	20.35	13.49	4	Yes	R
292099		Health Technologists and Technicians, All Other	1.10	32	21.93	14.02	3	Yes	R
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.29	126	20.03	14.96	3	Yes	R
533032		Heavy and Tractor-Trailer Truck Drivers	2.18	998	21.40	12.75	3	Yes	R
131071		Human Resources Specialists	1.65	129	24.41	14.53	5	Yes	R
499041	HSHW	Industrial Machinery Mechanics	0.93	122	25.37	16.21	3	Yes	R
537051		Industrial Truck and Tractor Operators	1.09	460	16.66	12.52	3	Yes	R
151122	HSHW	Information Security Analysts	1.80	565	43.26	26.49	3	Yes	S
413021	HSHW	Insurance Sales Agents	1.41	564	25.89	16.62	3	Yes	R

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SOC Code†	HSHW††	Occupational Title†	Annual		2019 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			Percent Growth	Annual Openings	Mean	Entry			
252012	HSHW	Kindergarten Teachers, Except Special Education	1.23	48	23.50	21.03	5	No	R
292061		Licensed Practical and Licensed Vocational Nurses	1.56	146	20.64	17.08	3	Yes	R
434131		Loan Interviewers and Clerks	1.36	1,629	22.10	15.46	3	Yes	S
132072	HSHW	Loan Officers	0.63	42	35.66	20.43	4	Yes	R
499071		Maintenance and Repair Workers, General	1.28	357	19.55	12.14	3	Yes	R
131111	HSHW	Management Analysts	1.67	106	35.05	18.89	5	Yes	R
119199	HSHW	Managers, All Other	1.33	101	39.73	21.91	4	Yes	R
131161		Market Research Analysts and Marketing Specialists	2.70	88	26.14	14.09	5	Yes	R
119111	HSHW	Medical and Health Services Managers	2.57	43	48.00	28.86	5	Yes	R
292010		Medical and Clinical Laboratory Technologists and Technicians	1.43	34	22.82	14.29	4	Yes	R
319092		Medical Assistants	2.64	207	14.80	12.43	3	Yes	R
292071		Medical Records and Health Information Technicians	1.68	30	21.93	14.02	4	Yes	R
436013		Medical Secretaries	1.52	81	16.72	13.15	3	Yes	R
131121	HSHW	Meeting, Convention, and Event Planners	2.81	1,194	24.67	15.51	4	Yes	S
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	1.12	99	23.07	20.28	5	No	R
151142	HSHW	Network and Computer Systems Administrators	1.48	1,754	41.57	26.59	4	Yes	S
311131		Nursing Assistant	1.10	379	11.95		3	Yes	R
312011		Occupational Therapy Assistant	21.90	373	30.71*		4	Yes	R
472073	HSHW	Operating Engineers/Construction Equipment Operators	0.76	72	23.79	16.18	3	Yes	R
472141		Painters, Construction and Maintenance	2.01	103	18.62	12.88	3	Yes	R
232011	HSHW	Paralegals and Legal Assistants	1.49	4,085	27.19	18.13	3	Yes	S
132052	HSHW	Personal Financial Advisors	1.31	33	51.52	18.99	5	Yes	R
292052		Pharmacy Technicians	1.57	52	14.99	12.40	3	Yes	R
319097		Phlebotomists	3.60	30	16.09	12.82	3	Yes	R
312021	HSHW	Physical Therapist Assistants	3.70	1,224	29.80	21.23	4	Yes	S
472151		Pipelayers	1.39	559	19.38	16.19	3	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.22	3,858	21.99	14.91	3	Yes	S
333051	HSHW	Police and Sheriff's Patrol Officers	0.32	55	27.45	19.53	3	No	R
251199	HSHW	Postsecondary Teachers, All Other	1.66	2,041	33.61	17.29	4	No	S
119141	HSHW	Property, Real Estate & Community Association Managers	1.35	3,777	30.40	17.39	4	Yes	S
292053		Psychiatric Technicians	2.15	931	16.00	12.78	3	Yes	S
131020	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.00	49	26.94	17.61	Yes	No	R
292034	HSHW	Radiologic Technologists	1.57	1,112	27.45	19.60	3	Yes	S
419021		Real Estate Brokers	1.87	874	29.34	13.81	3	No	S
419022		Real Estate Sales Agents	1.20	100	27.63	13.61	3	Yes	R
291141	HSHW	Registered Nurses	1.31	301	30.42	26.11	4	Yes	R

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291126	HSHW	Respiratory Therapists	2.62	776	28.22	23.54	4	Yes	S
472181		Roofers	1.29	96	20.35	14.96	3	No	R
535011		Sailors and Marine Oilers	2.21	555	15.40	13.35	3	No	S
112022	HSHW	Sales Managers	1.48	58	49.66	24.93	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg. Tech. & Sci. Prod.	2.36	92	47.58	19.81	3	Yes	R
414012	HSHW	Sales Representatives, Wholesale and Manufacturing, Other	1.54	322	31.94	15.12	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.13	111	23.81	20.10	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	0.50	54	36.38	18.14	5	Yes	R
492098		Security and Fire Alarm Systems Installers	2.36	1,094	22.13	15.43	3	No	S
253021		Self-Enrichment Education Teachers	2.35	33	22.77	14.88	3	Yes	R
472211		Sheet Metal Workers	1.05	35	21.44	15.70	3	Yes	R
435071		Shipping, Receiving, and Traffic Clerks	0.79	168	16.44	12.45	3	Yes	R
211093		Social and Human Service Assistants	2.01	1,660	19.09	13.25	3	Yes	S
151132	HSHW	Software Developers, Applications	3.38	43	43.37	29.03	4	Yes	R
472221		Structural Iron and Steel Workers	1.87	506	21.16	16.08	3	Yes	S
292055		Surgical Technologists	1.45	809	22.19	16.10	3	Yes	S
253097		Teachers and Instructors, All Other, Except Substitute Teachers	1.76	72	22.24	13.00	5	No	R
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.21	68	25.54	17.46	3	Yes	R
472044		Tile and Marble Setters	2.10	827	19.90	15.51	3	Yes	S
131151	HSHW	Training and Development Specialists	1.39	61	26.70	17.14	5	Yes	R
113071	HSHW	Transportation, Storage, and Distribution Managers	1.35	513	46.32	26.13	4	Yes	S
292056		Veterinary Technologists and Technicians	3.78	51	16.00	12.96	4	Yes	R
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	658	29.91	20.20	4	Yes	S
151134	HSHW	Web Developers	1.68	868	34.50	20.68	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	1.28	149	21.23	15.51	3	Yes	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

Source: Florida Department of Economic Opportunity, Bureau of Workforce Statistics and Economic Research (WSER)