

# 2019-20 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 17 - Polk County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.56/hour and Entry Wage of \$11.84/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.82/hour and Entry Wage of \$14.56/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage		FLDOE Training Code	In EFI Targeted	Data Source†††
					Mean	Entry			
132011	HSHW	Accountants and Auditors	1.44	206	31.21	20.04	5	Yes	R
113011	HSHW	Administrative Services Managers	1.65	1,164	47.69	26.02	4	Yes	S
413011		Advertising Sales Agents	0.15	1,496	27.95	13.30	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	1.19	1,294	26.95	16.11	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.52	557	88.88	45.87	4	Yes	S
173011	HSHW	Architectural and Civil Drafters	1.38	733	24.37	16.33	3	Yes	S
274011		Audio and Video Equipment Technicians	1.84	638	19.22	12.61	4	Yes	S
493021		Automotive Body and Related Repairers	0.76	30	21.00	15.81	3	No	R
493023		Automotive Service Technicians and Mechanics	0.41	192	18.94	12.27	3	No	R
472021		Brickmasons and Blockmasons	1.56	48	19.17	13.63	3	No	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.24	65	20.57	15.43	3	Yes	R
533021		Bus Drivers, Transit and Intercity	1.38	1,524	16.28	12.48	3	Yes	S
131199	HSHW	Business Operations Specialists, All Other	1.50	147	29.97	17.75	4	No	R
435011		Cargo and Freight Agents	1.60	677	21.18	13.04	3	Yes	S
472031		Carpenters	1.56	228	16.08	11.95	3	No	R
472051		Cement Masons and Concrete Finishers	2.07	1,794	17.44	12.53	3	No	S
351011		Chefs and Head Cooks	1.42	1,333	25.97	14.71	3	No	S
111011	HSHW	Chief Executives	0.17	32	73.90	24.62	5	Yes	R
172051	HSHW	Civil Engineers	1.28	35	42.08	24.28	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.46	1,889	29.23	18.88	3	Yes	S
212011		Clergy	0.65	59	23.15	13.59	5	No	R
532012	HSHW	Commercial Pilots	1.51	559	44.11	24.76	3	Yes	S
131041	HSHW	Compliance Officers	1.21	1,657	29.94	16.83	3	No	S
151143	HSHW	Computer Network Architects	1.11	1,435	39.70	23.51	3	Yes	S
151152	HSHW	Computer Network Support Specialists	1.49	990	27.90	16.75	3	Yes	S
151121	HSHW	Computer Systems Analysts	0.60	68	38.85	27.43	4	Yes	R
151151		Computer User Support Specialists	1.49	63	21.06	14.21	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.57	1,019	27.71	18.20	3	No	S
119021	HSHW	Construction Managers	1.61	61	44.78	28.83	4	No	R
131051	HSHW	Cost Estimators	1.54	60	26.15	15.88	4	No	R
151141	HSHW	Database Administrators	1.65	658	40.74	25.63	4	Yes	S

319091		Dental Assistants	1.81	42	17.24	14.10	3	Yes	R
292021	HSHW	Dental Hygienists	2.21	1,000	30.31	22.54	4	Yes	S
212021		Directors, Religious Activities and Education	0.60	73	20.08	16.52	5	No	R
472111		Electricians	0.68	140	21.33	14.21	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.18	213	28.00	24.35	5	No	R
113031	HSHW	Financial Managers	2.36	42	60.13	29.76	5	Yes	R
332011		Firefighters	NR	NR	17.53	13.78	3	No	R
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.82	169	26.62	16.14	4	No	R
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.45	35	21.38	14.98	3	No	R
371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.72	2,016	23.07	13.92	3	No	S
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	0.91	109	30.38	20.78	3	No	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.10	77	39.91	23.20	4	Yes	R
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.64	301	25.63	16.79	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	NR	NR	19.18	11.90	3	No	R
511011	HSHW	First-Line Supervisors of Production and Operating Workers	0.72	113	28.40	18.65	3	Yes	R
411011		First-Line Supervisors of Retail Sales Workers	0.94	377	20.16	13.68	3	No	R
531031	HSHW	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	0.68	50	26.17	18.00	3	Yes	R
119051	HSHW	Food Service Managers	1.48	1,862	31.92	17.00	4	No	S
111021	HSHW	General and Operations Managers	1.33	243	54.72	28.03	4	Yes	R
472121		Glaziers	1.96	658	17.80	13.89	3	No	S
271024		Graphic Designers	1.16	1,771	22.57	14.62	4	Yes	S
292099		Health Technologists and Technicians, All Other	1.42	34	18.93	12.63	3	Yes	R
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.24	88	18.01	12.78	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	0.96	758	20.73	13.41	3	Yes	R
131071	HSHW	Human Resources Specialists	1.10	82	24.59	14.99	5	No	R
499041	HSHW	Industrial Machinery Mechanics	0.87	145	23.54	16.20	3	Yes	R
537051		Industrial Truck and Tractor Operators	0.63	392	16.78	12.66	3	Yes	R
151122	HSHW	Information Security Analysts	3.22	553	41.33	26.32	3	Yes	S
413021	HSHW	Insurance Sales Agents	0.92	520	27.12	16.12	3	Yes	R
271025		Interior Designers	1.36	671	23.70	13.77	4	Yes	S
252012	HSHW	Kindergarten Teachers, Except Special Education	1.18	47	28.25	25.76	5	No	R
292061		Licensed Practical and Licensed Vocational Nurses	1.33	147	19.99	16.26	3	Yes	R
533033		Light Truck or Delivery Services Drivers	1.27	160	18.94	11.90	3	Yes	R
434131		Loan Interviewers and Clerks	1.73	2,061	19.24	14.03	3	Yes	S
132072	HSHW	Loan Officers	1.22	40	37.39	22.92	4	Yes	R
514041		Machinists	0.98	38	18.61	12.68	3	Yes	R
131111	HSHW	Management Analysts	1.65	65	34.23	21.55	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.85	53	28.30	18.06	5	Yes	R
292012		Medical and Clinical Laboratory Technicians	1.95	656	24.78	15.07	4	Yes	S
292011		Medical and Clinical Laboratory Technologists	1.52	895	24.78	15.07	4	Yes	S
119111	HSHW	Medical and Health Services Managers	1.81	31	49.70	28.62	5	Yes	R
292071		Medical Records and Health Information Technicians	1.82	937	19.67	12.75	4	Yes	S
436013		Medical Secretaries	1.32	53	14.58	12.06	3	Yes	R
131121		Meeting, Convention, and Event Planners	1.84	1,102	22.66	13.72	4	No	S
252022	HSHW	Middle School Teachers, Except Special and Career/Technical Education	1.17	99	29.20	26.66	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.51	636	21.91	15.35	3	Yes	S
272041	HSHW	Music Directors and Composers	0.75	44	26.68	21.70	5	No	R
151142	HSHW	Network and Computer Systems Administrators	1.14	1,432	38.07	24.26	4	Yes	S
472073		Operating Engineers and Other Construction Equipment Operators	1.64	87	16.93	13.07	3	No	R

232011		Paralegals and Legal Assistants	0.80	52	20.74	16.20	3	Yes	R
312021	HSHW	Physical Therapist Assistants	3.42	939	30.15	23.70	4	Yes	S
472151		Pipelayers	1.38	666	19.14	13.62	3	No	S
472152		Plumbers, Pipefitters, and Steamfitters	1.47	76	18.72	13.67	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	0.84	74	23.45	17.01	3	No	R
435031		Police, Fire, and Ambulance Dispatchers	1.35	705	19.53	13.95	3	No	S
119141		Property, Real Estate, and Community Association Managers	1.55	3,525	30.03	15.08	4	No	S
131023	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.05	1,484	29.94	18.60	4	Yes	S
292034	HSHW	Radiologic Technologists	1.74	1,016	26.55	19.26	3	Yes	S
419021		Real Estate Brokers	1.27	765	35.04	14.50	3	No	S
419022		Real Estate Sales Agents	1.08	73	22.34	12.35	3	No	R
291141	HSHW	Registered Nurses	1.15	274	29.20	25.68	4	Yes	R
291126	HSHW	Respiratory Therapists	2.60	735	27.58	22.61	4	Yes	S
472181		Roofers	1.53	86	16.41	12.19	3	No	R
112022	HSHW	Sales Managers	1.73	39	55.19	30.35	5	Yes	R
414012	HSHW	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.48	394	31.02	15.30	3	Yes	R
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.44	44	NR	NR	3	Yes	R
252031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	1.16	126	29.65	26.70	5	No	R
413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	1.00	31	34.17	16.01	5	Yes	R
492098		Security and Fire Alarm Systems Installers	1.52	867	20.40	14.48	3	No	S
519012		Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tender:	0.30	36	20.08	13.69	3	Yes	R
472211		Sheet Metal Workers	1.49	1,087	18.70	13.19	3	No	S
435071		Shipping, Receiving, and Traffic Clerks	0.78	143	16.94	11.99	3	Yes	R
151132	HSHW	Software Developers, Applications	3.05	31	48.75	25.86	4	Yes	R
472221		Structural Iron and Steel Workers	1.63	37	20.96	15.41	3	No	R
292055		Surgical Technologists	1.65	764	20.82	16.36	3	Yes	S
173031		Surveying and Mapping Technicians	1.51	733	19.30	13.37	3	Yes	S
259041		Teacher Assistants	1.15	212	15.99	12.41	3	No	R
253097		Teachers and Instructors, All Other, Except Substitute Teachers	1.58	89	23.39	12.70	5	No	R
131151	HSHW	Training and Development Specialists	1.25	54	26.57	18.92	5	Yes	R
113071	HSHW	Transportation, Storage, and Distribution Managers	2.11	36	44.10	29.58	4	Yes	R
151134	HSHW	Web Developers	1.76	950	29.89	18.24	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	1.13	101	17.37	12.68	3	Yes	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.