

2018-19 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 17 - Polk County - Revised 8/16/2018

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.20/hour and Entry Wage of \$11.55/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$22.26/hour and Entry Wage of \$14.20/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
			Growth				Code	Industry?	
132011	HSHW	Accountants and Auditors	1.60	194	32.16	20.74	5	Yes	R
113011	HSHW	Administrative Services Managers	1.63	1,109	52.41	30.38	4	Yes	S
413011		Advertising Sales Agents	0.51	1,614	27.05	13.63	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	1.28	1,278	27.09	17.33	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.76	549	85.52	47.37	4	Yes	S
274011		Audio and Video Equipment Technicians	2.03	641	20.02	12.89	4	Yes	S
493023		Automotive Service Technicians and Mechanics	0.83	194	17.99	11.76	3	No	R
472021		Brickmasons and Blockmasons	2.77	54	19.04	14.78	3	No	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.50	62	21.21	16.10	3	Yes	R
533021		Bus Drivers, Transit and Intercity	1.27	1,553	16.60	12.57	3	Yes	S
131199	HSHW	Business Operations Specialists, All Other	1.38	132	30.22	17.03	4	No	R
435011		Cargo and Freight Agents	1.53	649	21.58	13.48	3	Yes	S
472031		Carpenters	1.38	201	18.02	13.60	3	No	R
472051		Cement Masons and Concrete Finishers	2.48	1,686	16.93	12.35	3	No	S
351011	HSHW	Chefs and Head Cooks	1.69	1,222	28.09	17.17	3	No	S
111011	HSHW	Chief Executives	0.78	33	83.60	28.82	5	Yes	R
172051	HSHW	Civil Engineers	1.47	38	38.23	22.42	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.34	68	25.95	19.81	3	Yes	R
212011	HSHW	Clergy	1.00	63	24.75	14.72	5	No	R
311014		Certified Nursing Assistant		3,308		10.10	3		R
532012	HSHW	Commercial Pilots	1.61	572	44.86	23.00	3	Yes	S
131041	HSHW	Compliance Officers	1.07	1,490	30.30	17.84	3	No	S

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
			Growth				Code	Industry?	
151143	HSHW	Computer Network Architects	1.42	1,333	36.85	22.46	3	Yes	S
151152	HSHW	Computer Network Support Specialists	1.50	913	28.26	17.76	3	Yes	S
151121	HSHW	Computer Systems Analysts	1.88	81	38.95	28.04	4	Yes	R
151151		Computer User Support Specialists	1.84	59	21.91	14.91	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.89	926	28.56	18.88	3	No	S
119021	HSHW	Construction Managers	1.16	55	45.43	32.16	4	No	R
333012		Correctional Officers and Jailers	0.10	57	20.56	16.97	3	No	R
131051	HSHW	Cost Estimators	1.42	54	26.88	16.52	4	No	R
151141	HSHW	Database Administrators	1.78	649	40.87	26.16	4	Yes	S
319091		Dental Assistants	2.09	41	18.28	14.78	3	Yes	R
292021	HSHW	Dental Hygienists	2.28	973	30.93	23.34	4	Yes	S
292032	HSHW	Diagnostic Medical Sonographers	3.24	511	30.76	24.58	3	Yes	S
212021		Directors, Religious Activities and Education	0.98	78	20.24	16.78	5	No	R
472111	HSHW	Electricians	1.10	131	23.66	15.15	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.29	228	28.50	25.97	5	No	R
436011		Executive Secretaries and Executive Admin. Assistants	0.37	76	22.07	15.55	3	Yes	R
113031	HSHW	Financial Managers	1.09	36	65.24	40.84	5	Yes	R
332011		Firefighters	NR	NR	17.79	13.82	3	No	R
371012		First-Line Superv. Landscaping & Groundskeeping Workers	1.55	1,753	23.07	14.46	3	No	S
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.62	159	25.40	16.38	4	No	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.12	30	21.15	14.00	3	No	R
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	0.79	50	29.12	18.50	3	Yes	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	0.91	108	30.79	20.69	3	No	R

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2017 Hourly Wage		FLDOE	In EFI	Data
			Percent		Openings	Mean			
			Growth				Code	Industry?	
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.38	306	27.15	17.77	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.41	107	30.54	19.85	3	Yes	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.96	74	39.64	22.87	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	1.70	2,176	20.49	12.86	3	No	S
411011		First-Line Supervisors of Retail Sales Workers	0.91	352	20.68	13.76	3	No	R
119051	HSHW	Food Service Managers	1.44	1,764	36.15	22.74	4	No	S
111021	HSHW	General and Operations Managers	1.29	212	63.11	34.89	4	Yes	R
472121		Glaziers	1.48	510	17.04	12.54	3	No	S
271024		Graphic Designers	1.08	1,859	22.56	14.86	4	Yes	S
292099		Health Technologists and Technicians, All Other	1.82	31	17.75	13.25	3	Yes	R
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.20	84	17.48	12.63	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	0.97	729	20.55	13.74	3	Yes	R
131071	HSHW	Human Resources Specialists	1.18	76	25.73	16.38	5	No	R
499041	HSHW	Industrial Machinery Mechanics	1.97	168	23.51	16.43	3	Yes	R
537051		Industrial Truck and Tractor Operators	0.63	363	16.43	12.61	3	Yes	R
499099		Installation, Maintenance and Repair Workers, All Others	1.08	1,305	18.11		3		R
413021	HSHW	Insurance Sales Agents	0.76	481	29.14	17.19	3	Yes	R
271025		Interior Designers	1.49	732	24.10	13.77	4	Yes	S
252012	HSHW	Kindergarten Teachers, Except Special Education	1.26	45	28.10	25.44	5	No	R
292061		Licensed Practical and Licensed Vocational Nurses	1.93	133	20.44	16.55	3	Yes	R
434131		Loan Interviewers and Clerks	1.50	32	17.57	12.96	3	Yes	R
132072	HSHW	Loan Officers	1.56	41	46.26	23.61	4	Yes	R
514041		Machinists	1.96	46	19.30	14.03	3	Yes	R

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			Growth				Code	Industry?	
499071		Maintenance and Repair Workers, General	1.11	321	16.22				R
131111	HSHW	Management Analysts	1.52	62	33.64	21.74	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	1.99	46	30.55	19.70	5	Yes	R
319011		Massage Therapists	2.50	2,111	21.51	12.66	3	No	S
292012		Medical and Clinical Laboratory Technicians	2.46	618	18.70	12.94	4	Yes	S
292011	HSHW	Medical and Clinical Laboratory Technologists	1.81	811	29.94	24.24	4	Yes	S
319092		Medical Assistants	3.06	8,271	15.43	12.27	3	Yes	S
292071		Medical Records and Health Information Technicians	1.98	878	20.04	13.08	4	Yes	S
436013		Medical Secretaries	2.31	2,944	15.60	12.20	3	Yes	S
131121		Meeting, Convention, and Event Planners	1.96	1,074	22.89	13.81	4	No	S
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	1.30	105	28.95	26.36	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.45	594	21.82	15.57	3	Yes	S
272041	HSHW	Music Directors and Composers	0.96	47	30.84	22.18	5	No	R
151142	HSHW	Network and Computer Systems Administrators	1.42	1,435	39.74	26.06	4	Yes	S
312011		Occupational Therapy Assistant		82	30.71*		2	No	R
472073		Operating Engineers/Construction Equipment Operators	1.54	76	16.82	13.07	3	No	R
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	S
232011		Paralegals and Legal Assistants	0.90	38	20.50	16.97	3	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	S
292052		Pharmacy Technicians	1.29	55		13.93	3		R
319097		Phlebotomists	2.59	1,100	14.94	12.04	3	Yes	S
312021	HSHW	Physical Therapist Assistants	3.94	899	31.15	24.28	4	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.02	66	18.04	13.53	3	No	R

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333051	HSHW	Police and Sheriff's Patrol Officers	0.78	76	24.60	19.09	3	No	R
119141		Property, Real Estate & Community Association Managers	1.60	3,649	29.01	14.46	4	No	S
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	0.52	31	28.08	18.62	4	Yes	R
292034	HSHW	Radiologic Technologists	1.50	946	26.00	18.83	3	Yes	S
419021		Real Estate Brokers	1.65	735	41.39	13.96	3	No	S
291141	HSHW	Registered Nurses	1.10	263	30.16	25.95	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	S
112022	HSHW	Sales Managers	2.04	32	63.68	35.10	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	2.12	36	37.66	17.95	3	Yes	R
414012	HSHW	Sales Representatives, Wholesale and Manufacturing, Other	1.63	335	31.77	14.37	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.28	133	29.46	26.50	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	1.07	32	28.19	15.03	5	Yes	R
492098		Security and Fire Alarm Systems Installers	1.91	832	20.75	14.89	3	No	S
435071		Shipping, Receiving, and Traffic Clerks	0.52	122	16.45	11.76	3	Yes	R
211093		Social and Human Service Assistants	0.57	31	14.56	11.96	3	No	R
151132	HSHW	Software Developers, Applications	2.43	3,276	43.36	27.52	4	Yes	S
472221		Structural Iron and Steel Workers	0.55	31	21.26	15.47	3	No	R
292055		Surgical Technologists	1.98	695	20.79	16.25	3	Yes	S
259041		Teacher Assistants	1.24	201	15.83	12.30	3	No	R
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.11	1,636	25.26	16.25	3	Yes	S
131151	HSHW	Training and Development Specialists	1.14	48	27.62	20.15	5	Yes	R
292056		Veterinary Technologists and Technicians	2.69	961	15.62	12.04	4	Yes	S
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	S

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			Percent		Openings	Mean			
			Growth				Code	Industry?	
151134	HSHW	Web Developers	3.20	1,102	30.60	18.75	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	0.85	102	17.72	12.51	3	Yes	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	S

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

* Median